

# The Biggest MISTAKES Home Sellers Make



**77%**

Overpriced Home



**34%**

Showing Availability



**32%**

Cluttered Space



**28%**

Unpleasant Odors



**21%**

Unwilling to Negotiate



**20%**

Won't Make Repairs

Source: ActiveRain



**Maria C. Escandon**

(925) 698-8494

[escandon68@yahoo.com](mailto:escandon68@yahoo.com)

[www.mariaescandonrealestate.com](http://www.mariaescandonrealestate.com)